

Yun ZHANG Partner

PE/VC, M&A | Investment Funds Regulatory and Compliance



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📍 Beijing

Ms. Yun Zhang worked for TransAsia Lawyers and Junhe Law Offices respectively for many years from 2006 to 2013. During this period, Ms. Zhang specialized in investment and financing business, and was deeply involved in investment and financing projects at different stages and in rounds. Ms. Zhang represented several top-tier private equity funds for their investments in China and represented several pioneer entrepreneurs to complete their financing from the private equity funds; providing legal services such as design of transaction structure, due diligence, review and negotiation of transaction documents, etc.. Meanwhile, Ms. Zhang also provided professional legal services for several overseas internet companies on business landing in China and for their applications for licenses.

Afterwards, Ms. Zhang has worked with private equity fund and listed company for more than 6 years. During the period of working for private equity fund, Ms. Zhang has been fully involved in all links of fund raising, investment, management and withdrawal, and during the period of working for listed company, Ms. Zhang was mainly in charge of the post-investment management for the portfolio, including assisting portfolio in establishing the corporate governance structure, building the reporting and analysis system of business data, and structuring the ecological cooperation circle of portfolio.

Before joining Merits and Tree, Ms. Zhang was responsible for the M&A and post-investment management of the Pet Hospital platform controlled by Hillhouse Capital. She assisted Pet Hospital platform in becoming the pioneer industry players within 2 years. She also assisted Pet Hospital platform in building up the internal system to ensure the compliance operation of the platform.

Thanks to the working experiences with the law firms to provide professional legal services, and with the investment funds for investments and post-investment managements, Ms. Zhang has a better understanding of internal risk control and external compliance requirements in the course of business operations, and a deeper understanding of potential risks in investment projects. Thus, she can provide clients with more practical solutions and assist them in putting them into practice.

Achievements

- Representing certain top-tier funds for their investment in a large hospital chains and dental chains
- Representing a top-tier fund for its investment in a chain of food and drinks
- Representing a CVC for certain investments of its Ecological chain enterprises, which cover the industries of new energy, new materials, intelligent manufacture, and new distribution
- Provide legal services to an insurance client for its proposed investment in chip enterprises, chain enterprises engaged in pension industry, vocational training enterprises, etc.
- Representing a top-tier VC fund for its investments on several SaaS enterprises
- Provide legal services for certain rounds of financing for certain company clients, which cover industries of medical instruments enterprises, vocational training enterprises and new retail customers
- Providing full-scale legal services for a new prominent AI company, including corporate structure, ESOP, IP protection, etc.
- Providing full-scale legal services for a joint venture in the intelligent manufacturing industry.

Honors

- 🏆 2023 GRCD China's Rising Star in Compliance
- 🏆 2021 LEGALBAND Power List: Top 15 Innovative Lawyers

Education

LL.B., Wuhan University

LL.M., Peking University

Admissions

PRC Bar

Language

Chinese、English

