



# Terrence PANG Partner

PE/VC, M&A | Regulatory and Compliance Dispute Resolution

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Shanghai

Mr. Pang is a partner at Merits & Tree. Prior to joining Merits & Tree, Mr. Pang was a partner at a well-known law firm in Shanghai and has served a multi-national company covering its compliance work.

Mr. Pang has rich experience in the areas of M&A, regulatory and compliance and dispute resolution. Mr. Pang has assisted numerous foreign and local enterprises to successfully handle their projects related to investment, M&A and liquidation, involved in industries such as advanced manufacturing, value-added telecom, Internet, education, biological technology, etc. He has provided a number of high-growth companies in their life cycle with full legal guidelines, including providing legal service of financing, acquisitions, corporate governance and compliance. Mr. Pang's years of working experience in multi-national company and law firms facilitates him to be very familiar with both lawyer skills and business rules, and make him furnish clients with commercially feasible legal resolutions in a better way.

## Achievements

### Mergers & Acquisitions, Investment

- Advising Chinese leading real estate company Seazen Holdings Co., Ltd. (SH601155) on its acquisitions of numerous properties in Eastern China as well as Central China;
- Advising an angel investment guide fund on its investment and acquisition of several technical innovative enterprises;
- Advising the Canadian company named Telus International on its acquisition of the Lionbridge AI global business related to Chinese law;

- Advising an AI robot R&D and food sales company on its Pre-A Series equity financing project of promoting corrective measures, reviewing and amending transaction documents;
- Advising a driverless vehicle technology development company on its A Series equity financing project of promoting corrective measures, reviewing and amending transaction documents;
- Advising a beauty cosmetic technology R&D company on its A Series equity financing project of promoting corrective measures, reviewing and amending transaction documents;
- Advising several global leading BPO operators (such as Convergys, Alorica and Sutherland based in the US, or Telus International based in Canada) on their investments projects in China of designing legal structure (assisting or representing the companies in site selection, reviewing and amending investment cooperation agreement and negotiating with the local government, recruiting personnel, and leasing office space)
- Advising the Spanish company named BOIX MAQUINARIA, S.L., the Belgian companies named Culobel N.V. and DEBA N.V., and the Netherland company named The Magic Boiler Company B.V on their establishments of the wholly foreign-owned enterprise (WFOE) or the Sino-foreign Equity Joint Venture Enterprise (JV) in China.

## Regulatory & Compliance

- Advising an US-invested BPO enterprise to take over partial employees of Dell Dalian;
- Advising a fashion company in the project of downsizing its staff in Beijing, Shanghai, Chengdu and other places;
- Advising a foreign fashion company on the demolition project of its Suzhou factory such as the demolition compensation negotiation with the government, strike response, employee relocation, new location settlement and so on;
- Advising a Canadian telecom company on its project to downsize employees of its investment company in China;
- Advising the Belgian company named Culobel N.V. on the liquidation of its Suzhou company and dismissal of all the employees;
- Advising the US-invested company named Fast Guard on the liquidation of its Suzhou company and dismissal of all the employees;
- Advising the producers of Moji Weather, Werewolf, Jingdong Digital Branch, Camscanner, Luckin Coffee, Suishou Technology, Dingdang Medicine, Chelun Interconnection, More Health and Autohome on their data compliance and network security evaluation projects.

## Dispute Resolution

- Representing the US company named Rhino Software to successfully obtain tort indemnity in software copyright litigations against 10 Chinese companies in China courts;
- Representing the US company named Alt-N Technologies to successfully obtain tort indemnity in software copyright litigations against multiple Chinese domestic companies in China courts;
- Representing the US company named Meyer to sue a supplier in Suqian city for product quality liability, and helping Meyer successfully reach settlement agreement with the counter party;
- Representing the CZ company named Stauner Palet to sue Changxing Flying Power Energy Technology Co.,Ltd. for product quality liability, and helping the client obtain a verdict in favor of it;
- Representing Seazen Holdings Co., Ltd. to sue a company in Zhejiang and a company in Anhui for unfair competition and trademarks infringement, and helping the client obtain a verdict in favor of it;
- Representing a Taiwan manufacturer named Taiyi in the investment litigation versus a listed company, and protecting this Taiwan company's legal interest;
- Representing a Taiwan resident Wu to sue mainland residents Gu and Liang, and helping this Taiwan resident successfully reach settlement agreement with the counterparties;
- Representing the Uruguayan company named IDEAL to participate in the international trading contract litigation.

# Education

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LL.B., Nanjing University Law School

Diploma, The Johns Hopkins University-Nanjing University Center for Chinese and American Studies

# Admissions

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PRC Bar

# Language

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Chinese、English