

# Yang WU Partner

Banking and Finance | Family Law and Wealth Management



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Yang Wu is a partner at Merits & Tree. Prior to joining M&T, Ms. Wu was an associate at Hawkhigh Law Firm.

Ms. Wu's main practice areas include trust, bank asset management, insurance asset management, securities dealer asset management, fund subsidiaries asset management, asset securitization, financial innovation products cooperation of bank and credit, traditional cooperation of government and credit, and financial risk asset disposal business. Through years of legal service practice, Ms. Wu has established and maintained good relationships with various financial institutions such as commercial banks, trust companies, securities companies, fund companies, fund subsidiaries, insurance companies and their asset management companies, financial leasing companies, etc. Ms. Wu specializes in infrastructure investment and financing. Yang Wu specializes in infrastructure investment and financing and is familiar with and understands various modes of infrastructure investment and financing, and is particularly adept at innovative transaction modes such as investment and financing + EPC mode, FEPC mode, fund + EPC mode, and franchising + EPC mode, and has led the working group to take a leading position in the field of infrastructure investment and financing with the participation of financial institutions.

## Achievements

### ✓ Infrastructure Investment and Financing

Over the years, the Banking & Finance team of M&T has been deeply engaged in the field of innovative infrastructure investment and financing and has a leading position in the market. As of the end of 2021, the Banking & Finance team of M&T has provided full legal services for no less than 80 infrastructure investment and financing transactions, and the relevant situation and experience of the legal services are summarized as follows:

- The Banking & Finance team of M&T provided legal services to a wide range of financial institutions, such as trust companies (including but not limited to Minmetals Trust, Jingu Trust, Zijin Trust, etc.), securities companies and their subsidiaries (including but not limited to Minmetals Securities, Minmetals Kingdon, etc.), and insurance companies (including but not limited to Riverhead Capital, Sunlight Asset Management, etc.), for the business of infrastructure construction investment and financing.
- The transaction structures involved in the M&T Banking & Finance Team's service projects include but are not limited to investor + EPC model, FEPC model, fund model, fund/partnership + EPC model, fund model, ABO model, PPP model, "Rent instead of Construction", franchise + joint development model, equity investment + EPC model, and fund + service trust model.
- There are more than 30 construction companies involved in the service projects of the M&T Banking & Finance team, including CSCEC, CMEC, CTRC, CCCC, and others (including China Railway Construction Group Co., Ltd., Beijing MUNICIPAL Construction Group Co., Ltd., Beijing Urban Construction Group Co., Ltd., Beijing Construction Engineering Group Co., Ltd., Zhengping Road & Bridge Construction Co., Ltd., etc.).
- The Banking & Finance team of M&T served a wide range of project types, with projects in 11 provinces and 25 cities in the region, including highways, expressways, bridges, schools, kindergartens, expert buildings, R&D buildings, science and technology exhibition and exchange centers, resettlement housing, shantytown renovation, talent apartments, teachers' housing, factories, eco-parks, eco-islands, ecological restoration of rivers, upgrading of sewage treatment, and comprehensive improvement works of the water environment, information industry city park, innovation industrial park, business and integrated service center, municipal roads and pipeline construction, green energy automobile industrial park, area comprehensive development, disease prevention and control center, road construction, cemetery, public health chinese medicine medical center, community complex, open industry processing center, intelligent microsystems industrial base, comprehensive operation center project, china-japan-korea biotechnology and high-end equipment manufacturing industrial base construction, urban village rehabilitation, intelligent microsystems industrial base, urban renewal, upgrading of urban and rural habitat, comprehensive development of high-speed railway new town, etc.



## Real Estate Investment and Financing

- Provided legal services for the real estate trust projects of a number of trust companies, including CITIC Trust Co., Ltd., Minmetals International Trust Co., Ltd., Sdic Taikang Trust Co., Ltd., Beijing International Trust Co., Ltd., JIC Trust Co., Ltd., Kunlun Trust Co., Ltd., etc. The real estate financing clients include Vanke, Country Garden, Evergrande, Greenland Holding, Jinmao, Tahoe, Yango, Sino-Ocean Group, etc. The transaction modes include loan mode, various types of income rights buying and return sale mode, various types of income rights/equity investment mode, preferred stock mode, equity investment + simulated liquidation and exit mode, etc.



## Other Financial Management Business

- Provided legal services for the government-credit cooperation trust projects. The trust companies included CITIC Trust Co., Ltd., Minmetals International Trust Co., Ltd., Sdic Taikang Trust Co., Ltd., Beijing International Trust Co., Ltd., and the transaction modes of government-credit cooperation trust projects included loan mode, land index financing mode, and land trust mode.
- Provided legal services for a number of trust companies, including CITIC Trust Co., Ltd., Minmetals International Trust Co., Ltd., Sdic Taikang Trust Co., Ltd., Beijing International Trust Co., Ltd., in respect of their trust projects of equity investment in non-listed companies.
- Provided legal services for a number of trust companies, including CITIC Trust Co., Ltd., Minmetals International Trust Co., Ltd., Sdic Taikang Trust Co., Ltd., Beijing International Trust Co., Ltd., in respect of their listed companies' stock pledge financing projects, listed companies' stock directional issuance trust projects, and bill asset financing trust projects.
- Provided legal services for a number of trust companies, including CITIC Trust Co., Ltd., Minmetals International Trust Co., Ltd., Sdic Taikang Trust Co., Ltd., Beijing International Trust Co., Ltd., Xiamen International Trust Co., Ltd., in respect of the business innovation projects including land use rights transfer trust, consumer trust, internet finance trust, family trust, service trust, etc.

# Honors

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🏆 2023-2024 LEGALBAND Top Ranked Lawyers - Securitisation & Derivatives

🏆 2023 LEGALBAND China Top 15 Female Lawyers

🏆 2022 China Business Law Journal - Deal of the Year: Trust bank product a first

# Social Positions

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Deputy Director of the 12th Beijing Bar Association's Wealth Management Law Committee

# Education

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JD, Minzu University of China

LL.M., Minzu University of China

LL.B., Minzu University of China

# Admissions

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PRC Bar

# Language

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Chinese、English