

Bo HU Partner

PE/VC, M&A | Regulatory and Compliance Family Law and Wealth Management



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Beijing

Bo Hu is a partner at Merits & Tree. Ms. Hu was engaged in the practice of law with a focus on private equity/venture capital, mergers and acquisitions, and capital markets, accumulating over twenty years of rich experience. She has represented private equity and venture capital institutions from both China and abroad in investing across various industries, including financial services, telecommunications, media, internet, biotechnology, and high technology. Ms. Hu has provided full legal guidance to numerous high-growth companies from inception to IPO or ultimate sale and merger, including legal services for financing, acquisitions, corporate governance, equity incentives, and restructuring.

Ms. Hu Bo has also provided consulting services on mergers and acquisitions for many leading companies both domestically and internationally, and she regularly offers legal services to multinational corporations for their operations, mergers and acquisitions, joint ventures, and a wide range of transactional matters in China.

Achievements

Private Equity/Venture Capital

- Represented the eWTP Sci-Tech Innovation Fund in completing multiple domestic and overseas investment projects.
- Represented Orchid Asia Group in completing multiple domestic and overseas investment projects, as well as project exits.
- Represented Universal Ventures in completing multiple domestic investment projects.
- Represented Lakeside Southern Capital in completing multiple domestic investment projects.
- Represented Bojia Capital in completing multiple domestic and overseas investment projects.
- Represented Hetang Ventures in completing multiple domestic investment projects.
- Represented Mingshi Capital in completing multiple domestic and overseas investment projects.
- Represented Guangdong Quicker E-commerce Co., Ltd. (KK Group) in completing Series C, C+, Pre-D, D, and E rounds of financing, as well as a red-chip restructuring.
- Represented Beijing Jumping Joy Intelligent Technology Co., Ltd. in completing multiple rounds of financing.
- Represented Beijing Changmu Valley Medical Technology Co., Ltd. in completing multiple rounds of financing.
- Represented Shenzhen Quantum Technology Co., Ltd. in completing multiple rounds of financing.
- Represented Beijing Yanwei Technology Co., Ltd. in completing multiple rounds of financing.
- Represented Suzhou Wosun Biomedical Co., Ltd. in completing multiple rounds of financing.
- Represented Shenzhen Jingtai Technology Co., Ltd. in completing multiple rounds of financing and a red-chip restructuring.
- Represented Shuimu Future (Beijing) Technology Co., Ltd. in completing an angel round of financing.
- Represented Zhengzhou Sinian Group in investing in Yamibuy (North American e-commerce project) and Dmall (Duodian) project (Wumart's e-commerce project).
- Represented Huiqiao Capital in investing in Guangdong Zhongsheng Rui Chuang Biotechnology Co., Ltd.
- Represented Bohai Hua Mei in investing in Shenzhen Jianlu Network Technology Co., Ltd.
- Represented Source Star Capital in investing in Beijing Panshi Gene Technology Co., Ltd.
- Represented Synaptics in investing in Shanghai Luoji Technology Co., Ltd., a high-tech company specializing in biometric technology.
- Provided legal services for the establishment of the Singularity Fund.
- Provided legal services for the establishment of the Bojia Capital Fund.
- In the aforementioned projects, Lawyer Hu Bo provided clients with services such as transaction structure design, legal due diligence, drafting, negotiation, review, and modification of investment transaction documents, and project closing; Lawyer Hu also assisted clients with exits from their early-stage investment portfolios.

Cross-border Acquisitions and Mergers, Sino-foreign Joint Ventures, Foreign Investment

- Represented GlobalFoundries in negotiations with Chinese partners such as Chengdu High-Tech Investment for the dissolution of their chip manufacturing joint venture established in Chengdu.
- Represented China Petrochemical Group in establishing a Sino-foreign joint venture with Ineos Group in Shanghai to engage in the development of petrochemical technology.
- Represented Tai Xin Equity Fund in setting up a Sino-foreign joint venture with Spanish aerospace manufacturing company Aernnova for the manufacturing and engineering design of aviation equipment.

- Represented Corning Incorporated in establishing a high-end glass production joint venture with Chinese partner China Rainbow Group.
- Represented Beijing Guolian Kangrui Electronics Technology Co., Ltd. in acquiring equity in Dutch company Syntech Holdings B.V.
- Represented Yifan Pharmaceutical Co., Ltd. in acquiring equity in Polish listed company Bioton S.A.
- Represented Ineos Europe AG in establishing a wholly foreign-owned enterprise, Ineos Chemical (Shanghai) Co., Ltd., in Shanghai.
- Represented China Resources Pharmaceutical Group in its intended investment in a biopharmaceutical group headquartered in Taiwan.
- Represented China Aviation Technology International Holding Company Limited in acquiring full equity of a German yacht interior manufacturing company.
- Represented AVIC International Holding (Zhuhai) Limited in acquiring full equity of a UK aviation supply chain management company.
- Represented National Machinery Industry Group in bidding to acquire a renowned German machinery manufacturing group company.
- Represented Henan Yima Group in acquiring a US Nasdaq-listed coal chemical technology company.
- Represented BAIC Group in bidding for the bankruptcy acquisition of a certain US helicopter company.
- Represented Bridgestone Corporation in the sale of its subsidiary in Huizhou, China, to Bekaert Hong Kong.
- Represented Cardinal Health in its global acquisition of Johnson & Johnson's Cordis business, specifically in the acquisition of Cordis's China operations.
- Provided legal services for an American tire manufacturing company in its proposed equity acquisition of a state-owned chemical rubber group.
- Represented JM Smuck in the establishment of a Sino-foreign joint venture with Seamild Food Group.
- Represented Vossloh AG in establishing a Sino-foreign joint venture with a Chinese partner for high-speed railway equipment manufacturing.
- Represented CGG in establishing a Sino-foreign joint venture in collaboration with a famous sports star.
- Provided legal services for the restructuring of CBS Corporation's Beijing subsidiary, CBS Outdoor Beijing.

Overseas Capital Markets

Represented Wowo Group Co., Ltd. in its listing on the NASDAQ in the United States.
 Represented Xinya International Fashion Co., Ltd. in its listing on the NASDAQ in the United States.
 Represented the underwriters in Hanhua Financial Holdings' listing on The Stock Exchange of Hong Kong.
 Represented the underwriters in China Merchants Bank's dual A+H share listing in Shanghai and Hong Kong.
 Represented COFCO Packaging in its listing on The Stock Exchange of Hong Kong.

Professional Research

- 《海外并购前你必须了解的交易流程—站在买方的角度简述非竞购交易流程》，商务部中国国际经济合作学会网站 (<http://cafiiec.mofcom.gov.cn/article/zjsj/201611/20161101791859.shtml>)，2016年11月
- 《“真实性”至上：评近期海外投资监管的变化》，晨哨网 (<http://www.morningwhistle.com/website/news/4/57233.html>)，2016年12月
- 《海外并购中的政府审批风险分配—简述Hell or High Water及方向分手费条款》，21世纪商业评论，2016年12
- Negative list breakthrough for foreign investment, 商法, China Business Law Journal, 2017年8月刊 <https://www.vantageasia.com/negative-list-breakthrough-foreign-investment/>
- 《并购协议中披露函的准备与审阅简析》，安杰律师事务所公众号2017年10月16日刊载
- Breaking through in the Opening-up of Chinese Securities Industry, 安杰律师事务所公众号2018年5月18日刊载

- China 2018 Foreign Investment Negative List Highlights, 安杰律师事务所公众号2018年7月6日刊载
- 《外商投资法》下的中国外商投资管理体系初探, 2019年3月28日律商网第101期 《中国法律透视》

Social Positions

Member of the 12th Beijing Lawyers Association's Cross-Border Investment and Mergers & Acquisitions Law Committee.

Education

LL.M., Indiana University - Bloomington, Maurer School of Law, U.S.A

LL.M., University of International Business and Economics

Admissions

- PRC Bar
- New York State Bar

Language

Chinese、English