

Hong LU Partner

Real Estate and Infrastructure | Dispute Resolution Special Assets, Restructuring and Insolvency



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Shanghai

Hong Lu is a partner at Merits & Tree. Prior to joining M&T, Mr. Lu was a partner at Zhejiang Huxin Law Firm, Shanghai Zhengjun Law Firm, and East & Concord Partners.

Since practicing in 2000, Mr. Lu has been focusing on the legal services of construction projects in real estate and infrastructure. He specializes in combining engineering expertise in controlling and resolving disputes over project cost, construction period, and quality, including strategy formulation, business negotiation, finding potential risks, and providing solutions. He has represented several Fortune 500 and listed companies and provided full legal services and litigation agency services for major projects in residential, commercial, office, hotel, plant, recreation, railroad, power, etc. Mr. Lu has served as the drafter of All China Lawyers Association's Operation Guidelines for Lawyers Dealing with Construction Engineering Legal Business, has also served as an arbitrator of many arbitration institutions for a long period of time, has heard and ruled on many cases of construction engineering disputes, and has rich theoretical and practical experience in the handling of arbitration cases in engineering.

Achievements

Dispute Resolution

- Represented Zhongtian Construction Group Co., Ltd. to handle a construction project contract dispute with General Electric Company of America, obtaining an award of Settlement Based on the Submitted Price before the China International Economic and Trade Arbitration Commission;
- Represented the actual constructor in a construction contract dispute of the Wuxi Xiangge Mansion Project, obtaining 100% satisfaction of the construction payment in the insolvency proceedings where both the contractor and the contractor were subject to insolvency proceedings;
- Represented Shanghai Construction Mechanical Engineering Co., Ltd. to handle a contract dispute with Haikou Century Harbour City Real Estate Co., Ltd. related to Haikou Westin Hotel's engineering construction, in the unfavorable situation that the first draft of judicial appraisal determined that the project cost was only 160 million yuan, finally determined that the project cost was 230 million yuan before the High Court and the Supreme Court, which increased the settlement cost by more than 70 million yuan;
- Represented Shanghai Zhichen Intelligent Building Group Co., Ltd. to handle a series of contract disputes with Jiangsu Jinnuo Real Estate Co., Ltd. related to Jinnuo Moxiangyuan housing estate's construction, through Shanghai First Intermediate People's Court, the Intermediate People's Court of Huai'an, the High People's Court of Jiangsu, and the Shanghai Arbitration Commission, all the requests of the opposing party were rejected;
- Represented Longsheng Land Group Co., Ltd. to handle disputes over the acquisition of equity transfer contracts with Shanghai Jiansha Investment Development Co., Ltd. and Shanghai Qianchang Real Estate Co., Ltd. related to Datong Base Project in Jing'an, through the first trial, the second trial, the retrial, and the protest application, all the requests of the opposing party were rejected;
- Represented Geology and Mineral Resource Engineering of Zhejiang to handle disputes with Shanghai Shijihui Real Estate Co., Ltd. related to Shanghai Shijihui Plaza's engineering quality, by analyzing the burden of proof and the evidence's demonstrability, convinced the Supreme Court not to recognize the appraisal reports submitted by the opposing party, and rejected all the opposing party's claims totaling 368 million yuan.

Non-litigation

- Represented YASHA to provide full legal services for the Disnep Project, Nanjing Yangzi Science and Innovation's EPC Project;
- Represented Wu Yang Construction to provide full legal services for Shanghai-Hangzhou High-speed Railway Jiaxing Hub Project;
- Represented Nantong No. 2 Construction to provide full legal services for Epimax (Xuzhou)'s LED Production Line Construction Project, Max Future Project, TOP Future Housing Project;
- Represented Donghai Construction to provide full legal services for Qingdao Grand Theatre;
- Represented Lianghu Construction to provide full legal services for Lianyungang New World Culture City Project;
- Represented Zhejiang Longsheng to provide full legal services for Shanghai Datong Base Project and Huaxing New Town Project;
- Represented Shanghai Longsheng to provide full legal services for the operation of Longsheng International Commercial Plaza;
- Represented Baoye Construction to provide full legal services for Nine Dragons Paper's Shenyang, Quanzhou Projects;
- Represented Zhongxin Construction to provide full legal services for Shiliu Group's Yuelanwan Project;
- Represented SUPOR to provide full legal services for Shaoxing Base, Binhai Base, and Yuhuan Base Projects.

Honors

- 🏆 2023-2024 Chambers Construction (PRC Firms) - Ranked Lawyers
- 🏆 2024 Legal 500 Real estate and construction: PRC firms - Recommended Lawyer
- 🏆 2022-2024 Benchmark Litigation Construction and real estate: Litigation Star
- 🏆 2015/2017/2019 ENR/Construction Times: Highly Recommended Chinese Lawyers of Engineering Industry
- 🏆 The first 100 outstanding professional lawyers in construction in China

Social Positions

- Member of the Construction & Real Estate Committee of All China Lawyers' Association
- Deputy Director of the Research Committee of Legal Practice in Construction and Infrastructure Industries
- Consultancy Expert on Civil and Administrative Cases of the Supreme People's Procuratorate
- Expert of Committee of Legal Services of China Construction Industry Association
- Director of Shanghai Arbitration Association
- Arbitrator of Shanghai Arbitration Commission/Shanghai International Arbitration Center/Shenzhen Court of International Arbitration
Expert Reviewer of the Xi'an Arbitration Commission
- Member of the Academic Council of the Law School of Tongji University
- Adjunct Professor of the Law School of Hangzhou Normal University
- Off-Campus Tutor of Postgraduate Students of Shanghai University of Political Science and Law
- Observer of the Permanent Forum of China Construction Law and a member of the 16th Work Group thereof

Education

LL.M., Northwest University of Political Science and Law

Admissions

PRC Bar

Language

Chinese

